

# ELECTRICAL CONTRACTOR WITH VERSATILE SERVICES

Profile # 0822

This electrical services business provides a solid foundation for future growth as its trained employees and breadth of services can easily change to meet the demands for both residents and businesses in Southern Colorado. Built from the ground up, this company has a great reputation in the community and has built a strong base of repeat and referral customers. While supply chain and labor market conditions in the last few years have been challenging, the team has worked hard to stay ahead of these challenges and the company has achieved steady growth year over year. The SDE in 2022 is already above \$225K in just 9 months and the business has a back log of several months in place. This company would make an ideal acquisition for an industry buyer looking for a strategic Southern Colorado location or an individual buyer with electrical contracting experience and desire to own a family business. The business has a well-trained and licensed staff in place and the owner is willing to stay on board for a period of time (negotiable) to help in the transition.

## Business Highlights

- Strong Brand Name
- Strong Vendor Alliances
- Trained Staff Remaining
- Repeat Customers
- Stable Earnings Base
- Growing Local Economy

## Purchase Price and Terms

**Business** **\$595,000**  
 \*Down Payment (est. at 15%) \$90,000  
 \*Terms (est.): 10 years, 9%, \$6,500/month  
 \*Assumes buyer qualifies for SBA guaranteed financing.

### Corporate | History

- Established in 2001
- S-Corp (2002)
- Retirement

### Location | Facilities

- Southern Colorado
- 2,000 sf (approximate)
- Leased

### Customers

- Residential/Homeowners
- HVAC/Property Management
- Remodelers/Homebuilders

### Sales | Marketing

- Keyword Search/SEO
- Pay-Per-Click (PPC)
- Radio

### Products | Services

- Electrical Wiring & Installation
- Residential Service
- Commercial Projects

### Management | Staff

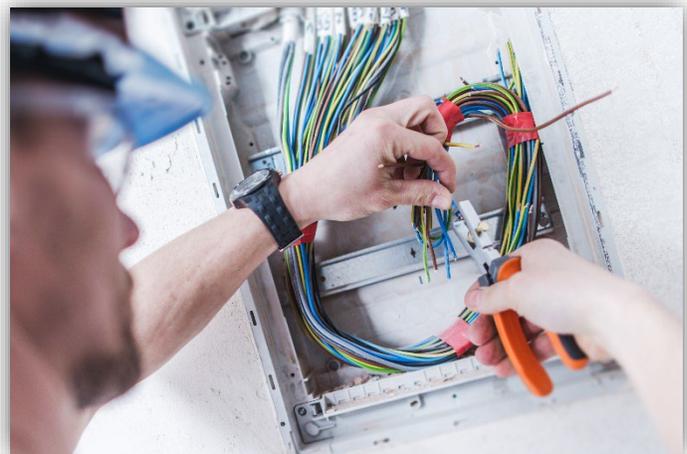
- 7 full-time employees (includes owners)
- 1 part-time employee

## FINANCIAL HIGHLIGHTS

<u>Year</u>	<u>Gross Sales (\$)</u>	<u>SDE (\$)</u>
2019	798,376	147,327
2020	1,053,333	169,137
2021	1,152,783	176,225
2021 (Jan-Sep)	848,242	118,531
2022 (Jan-Sep)	975,804	225,916

## ASSETS INCLUDED (estimated)

Furniture, Fixtures & Equipment	15,000
Vehicles	85,000
<b>TOTAL</b>	<b>100,000</b>



All information has been provided by the Seller and is not warranted by The FBB Group, Ltd.