



# The NYBB Group

Mergers & Acquisitions | Business Sales | Exit Strategies

## Available for Acquisition: Charter Bus Company

Engagement #1310

### Acquisition Highlights

- State of the Art, Turn-Key Operation
- Well Maintained Huge Fleet of Luxury Buses
- Productive Successful rebound from COVID restrictions
- Excellent reputation and high customer retention.

**TTM July 2021 - June 2022**

**Revenue: \$4,254,624**

**Asking Price: \$3,950,000**

*(Real Estate Included)*



### Business Description

This family owned turn-key business, offers transportation services to clients in multiple counties covering a broad area throughout New York. This business has an unyielding commitment to safety, reliability and professionalism and it's well maintained fleet of buses attests to this. They house a grand fleet of 23-, 56- and 45-seat ultra modern luxury coaches and mini buses with varying capabilities, including a wheelchair lift.

The office runs seamlessly and efficiently with a high level of organization. Documented processes, policies and procedures are in place. Intuitive technologies and software are used to maintain efficiency with reservation software and RBS 2000.

Included in the sale are two commercial real estate properties that each provide parking and garage space with bus lifts, air compressor and bus washing machines. Potential growth remains in the current infrastructure at both locations.

This company has a sizable client base with continuous bookings due to their impeccable reputation and focus on customer satisfaction. With decades in the business, they have achieved an impressive level of success with minimal marketing. This presents the opportunity for a new owner to expand brand awareness, grow the client base and increase profits.

The owner is ready for retirement and is prepared to assist with a successful transition.

### Financial Information

\*COVID Impacted

	2018	2019	TTM 6/2020 - 7/2021*	TTM 7/2021 - 6/2022
<b>Yearly Revenues:</b>	<b>\$ 4,909,896</b>	<b>\$ 5,044,029</b>	<b>\$ 1,110,691</b>	<b>\$ 4,254,624</b>
<b>EBITDA:</b>	<b>\$ 1,163,501</b>	<b>\$ 1,202,281</b>	<b>\$ 269,373</b>	<b>\$ 1,105,642</b>

#### For more information contact



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