

Residential **CLEANING SERVICE**



Franchise Sale / GREATER ALBUQUERQUE AREA

LIST PRICE: \$475,000

2021 GROSS RECEIPTS \$651,146

2021 SDE \$142,230

FEATURES

- Success, established business – 45 years
- National brand, possibility to expand franchise area
- Seasoned staff
- Large list of satisfied ongoing customers
- Owners willing to sell or lease building with sale of franchise



131 Madison NE Albuquerque, NM 87108
505-346-6006 info@go-absolute.net

BARBARA KLINE
(505) 720 6593
barbara@go-absolute.net

Photo by Karolina Grabowska

DISCLAIMER AND CONFIDENTIALITY

This is a confidential marketing package indented solely for the reader's use in determining its desire to express further interest in the lease or purchase of this property, as appropriate. Additionally, this package and the information contained herein is not for public distribution and is intended only for parties with a bonified interest in the lease or purchase of this property and should not be distributed otherwise.

The information contained in this marketing package is believed to be reliable. While the broker does not doubt the accuracy, it has not verified it and the broker and property owner make no guarantee, warranty or representation about it. It is the reader's responsibility to independently confirm its accuracy and completeness. All financial information contained herein is provided as a general reference and should not be treated as fact, but should be independently verified by the reader of this material.

By receipt of this marketing package, the reader agrees to keep this package and all material contained herein strictly confidential and agrees to destroy or return this package to Absolute Investment Realty upon the readers determination it has no interest in leasing or purchasing the property. Additionally, the information contained herein is not be utilized to the detriment of the property owner, Absolute Investment Realty or its associated brokers, any tenant(s) of the property, or any other party affiliated with the property.

By receipt of this marketing package, the reader agrees it will not contact or approach the property owner without express permission of the broker. And further that the reader will not contact or approach the tenant(s) or operator(s) of the property, if any, without the express written permission of the property owner.

The property owner has absolutely no obligation to sell or lease the property to any person or entity regardless of proposed pricing or terms. Additionally, the property owner reserves the right, in it sole and absolute discretion, to reject any or all offers or expressions of interest to purchase or lease the property.

BARBARA KLINE

(505) 720 6593

barbara@go-absolute.net



131 Madison NE Albuquerque, NM 87108
505-346-6006 info@go-absolute.net

DESCRIPTION



The residential cleaning business is highly competitive, and this company has demonstrated its ability to rise to the top. This locally-owned business is a franchisee of a national brand. It is 45 years young (the current owners have operated it for 32 years) and thriving with a 22% SDE. The business exceeded pre-Covid Gross Revenues in 2021 and is on track for additional growth in 2022. A high percentage of the customer base is residential, although there are several commercial accounts. A third of the staff has been with the company for more than 10 years. The sale includes FF&E and inventory; franchise fees are additional and will be paid directly to the Franchisor.

Seller spends approximately 33 hours per week managing this turn-key business, and is willing to provide transitional support in addition to Franchisor-provided training. This business opportunity is ideal for an owner/operator looking to purchase an established business with room for growth.

This is an asset sale. the owners wish to retire.

BARBARA KLINE

(505) 720 6593

barbara@go-absolute.net

Disclaimer: The information contained in this marketing package is believed to be reliable. While we do not doubt the accuracy, we have not verified it and make no guarantee, warranty or representation about it. It is your responsibility to independently confirm its accuracy and completeness. Additionally, this package and the information contained herein is intended only for parties with a bonified interest in the lease or purchase of this property and should not be distributed otherwise.

Financial Information 2021

	2021
Total Revenues (TR)	\$651,146
Seller Discretionary Earnings*	\$142,230
SDE as % of TR	22.16%

BUSINESS SUMMARY

BUSINESS TYPE	Residential Cleaning Service Franchise, National Brand
YEARS IN BUSINESS	45
EMPLOYEES	15
SELLER WILLING TO LEASE/SELL BUILDING	Yes
BUILDING TOTAL SF	1,704

The business is currently located in a property owned by the Sellers. Sellers are open to discussing leasing or purchasing the property, which is centrally located in the Greater Albuquerque Metro area, and is set up to support the business. Buyer may relocate.

More business and operations data is available under a Non-Disclosure Agreement. Contact broker for more information.



131 Madison NE Albuquerque, NM 87108
505-346-6006 info@go-absolute.net

ALBUQUERQUE, NM

SANDIA MOUNTAINS



EASTSIDE

BALLOON FIESTA

UPTOWN

NORTH VALLEY

UNIVERSITY

AIRPORT

DOWNTOWN

OLD TOWN

SOUTH VALLEY

WEST MESA

ALBUQUERQUE, NM

Albuquerque is located in the Rio Grande Valley and is shadowed by the majestic Sandia Mountains. With a population of approximately 900,000 people, the metro area has a projected growth rate of 7.2% over the next 2.5 years. Rio Rancho, a suburb of Albuquerque with a population of 89,900, has experienced explosive growth of over 65% from 2000–2010, is the fastest growing city in New Mexico, and one of the fastest growing cities in the United States.

Albuquerque is home to the University of New Mexico (UNM) and the University of New Mexico Hospital (UNMH), which together employ 20,210 people. Kirtland Air Force Base and Sandia National Laboratories employ a highly educated work force of 23,000. Albuquerque is ranked as one of Forbes Best Cities for Business for its concentration of high-tech private companies and government institutions along the Rio Grande river valley. Its key tech employers include Sandia Labs, Intel, Raytheon and Northrup Grumman. Albuquerque is a regional center for transportation, health care, government agencies, nuclear research, and tourism.

Albuquerque is host to the world-famous Albuquerque International Balloon Fiesta, which draws over one million visitors per year. Less than one hour away is the historical city of Santa Fe. Albuquerque boasts year-round outdoor activities, high quality of life, and low cost of living.

ALBUQUERQUE MSA DEMOGRAPHICS



Population

924,160



Growth Since 2010

3.01%



Median Income

\$72,265

2020 Estimates



BARBARA KLINE

(505) 720 6593

barbara@go-absolute.net



131 Madison NE Albuquerque, NM 87108
505-346-6006 info@go-absolute.net

BUSINESS BROKER



BARBARA KLINE

(505) 720 6593 / barbara@go-absolute.net

Senior Associate

Barbara is a Certified Business Broker and commercial Realtor. Barbara has been founder or co-founder of seven businesses as well as business and marketing consultant to several hundred businesses on three continents ranging from startups to multi-million-dollar corporations. Barbara's experience allows her to provide business acquisition and disposition services second-to-none in the New Mexico market. Barbara has over 30 years of experience as a real estate investor and specializes in industrial and office real estate. She has been involved in community and business development in New Mexico for more than 15 years in both Bernalillo and Sandoval Counties. She was recognized as one of the top 25 business mentors in the United States in Alignable's Mainstreet Mentor search.





ABSOLUTE

Investment Realty

WHO WE ARE

We are an investment oriented commercial real estate brokerage firm focused on helping our clients meet their business and commercial real estate investment goals. Our clients range from owner/operators to private local investors to national strategic investors. No job is too small or too large for our dedicated team of professionals. We are experts on current market conditions and provide expert advice on the best pricing and buying or selling strategies. We have industry wide connections and make it a policy to work hand in hand with our peers, principals and institutions to get the deal done. We are second to none in our ability to identify, sell or lease investment quality real estate and Main Street businesses.

OUR MISSION

Absolute Investment Realty's mission is to help our clients achieve their business and commercial real estate goals.

HOW WE HELP OUR CLIENTS SUCCEED

Our firm excels because we execute with attention to detail, exceptional financial analysis capabilities, second to none market knowledge, and the highest level of customer service. We start by understanding our client's needs and working closely with them to develop a customized acquisition, disposition, leasing or development plan specifically designed to help our clients reach their goals as expeditiously as possible.

AWARDS AND ACCOLADES

Our firm and brokers have earned nine Costar Power Broker Awards, designed to recognize the top 5 brokerage firms in New Mexico.

BARBARA KLINE

(505) 720 6593

barbara@go-absolute.net



131 Madison NE Albuquerque, NM 87108
505-346-6006 info@go-absolute.net