



Listing #2951
Listing Agent: P. Bellows

Decorative Concrete Manufacturer

Type of Business:

This well-established, innovative manufacturer is an industry leader in the development, manufacturing and distribution of decorative and specialty flatwork concrete products with three integrated product lines: concrete overlays, concrete extrusions and cast-in-place forms. This business manufactures product lines used in both new and remodeling/renovation construction, with a proven history of excelling in diverse economic climates. A very experienced workforce is employed, capable of performing batch compounding and extrusion manufacturing while internally troubleshooting production equipment.

Market Opportunity:

With a greater emphasis on marketing and sales throughout the U.S., this business could see a tremendous growth in market share, revenue, and profit. The company could also capitalize on its strong presence in Mexico and Malaysia by expansion into new markets such as Central America, Middle East and other parts of Asia.

Reason for Selling:

Retirement.

Financial Statistics:

This business is on a Fiscal year ending March 31. Outlined below is a snapshot of the revenue and net owner benefit.

	<u>2022</u>	<u>2021</u>	<u>2020</u>	<u>2019</u>
Revenue	\$3,658,642	\$3,688,382	\$3,354,163	\$2,827,393
N.O.B.	\$597,616	\$681,181	\$557,385	\$290,001

* Net Owner Benefit (N.O.B.) is the amount of cash generated by the business to be used at the discretion of the owner.

The Selling Price is **\$5,050,000 which includes \$2,750,000 in Real Estate, up to \$700,000 of inventory and all assets on the asset list.**

Brokerage services are offered through Benchmark Business Group/United Real Estate Specialists and Paul C. Bellows (licensed salesperson).



Disclaimer: The information contained in this document is taken from sources provided by the seller and is not warranted or guaranteed by the Broker. Its content has been approved by the Seller and is subject to corrections and /or changes.

For more information on this outstanding acquisition opportunity, please contact:

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