

Commercial Sign Manufacturer and Vehicle Graphics

Profile #0121

This well-established sign manufacturer has worked with an estimated 5,000 clients over the past 18 years. The franchise has a diverse client base across many different industries including higher education, libraries, non-profits, churches, healthcare, local municipalities, waste management, and school districts. This business has proven itself to be COVID resistant with gross sales increasing by nearly 10% in 2020. While sales decreased in 2021, first quarter 2022 sales and profitability are back on track with 2020. This is a great acquisition for a qualified buyer looking to purchase a reputable business in the growing signage industry. The owners would like to retire soon and will help in the transition process (time negotiable). The franchisor will also provide in-depth training and is approved by the SBA for financing (local SBA lenders who have reviewed the financials are available upon request).

Business Highlights

- Diversified Industries
- Established Client Base
- Strategically Located
- National Brand
- Trained Staff
- SBA pre-qualified

Purchase Price and Terms

- | | |
|---|------------------|
| Business | \$495,000 |
| *Down Payment (est. at 20%) | \$100,000 |
| *Terms (est.): 10 years, 6%, \$4,500/month | |
| <i>*Assumes buyer qualifies for SBA financing</i> | |

Corporate | History

- Established for 18+ years
- S Corporation
- Retirement

Location | Facilities

- Southern Colorado
- 2,880 sf (approximate)
- Flexible Lease Terms

Customers

- Commercial/Industrial
- Schools/Libraries
- Non-Profits/Churches

Sales | Marketing

- Digital Marketing/SEO
- Referrals
- Word of Mouth

Products

- Commercial Signs
- Large Print Displays
- Vehicle Graphics

Management | Staff

- 4 full-time employees (includes one owner)
- 1 part-time employee

FINANCIAL HIGHLIGHTS

	<u>Gross Sales (\$)</u>	<u>SDE (\$)</u>
2019	667,503	180,669
2020	726,028	246,197
2021	576,760	177,862
3 Yr Avg	656,764	201,576

ASSETS INCLUDED (estimated)

Furniture, Fixtures & Equipment	\$40,000
Vehicle	10,000
Total	\$50,000



All information has been provided by the Seller and is not warranted by The FBB Group, Ltd.