



Listing #2945
Listing Agent: T. Doyle

Heavy & Medium Duty Truck Sales & Service Business

Type of Business:

This heavy and medium duty truck sales and service business in Eastern Iowa offers a unique opportunity for the right buyer. The business is a Ford truck dealer franchise offering new truck models F250 through F750. Their used inventory includes of a variety of brands which rotates frequently. Beyond the sales and typical service of a dealership, this business also offers customers the ability to customize their trucks by installing bodies, hoists, snow plows, specialized hydraulics and much more. In addition, the business manufactures aluminum trailers that are designed and produced based off the customer’s specific needs. These trailers are sold at the business as well as through other equipment dealers.

Market Opportunity:

This business could see immediate growth with the addition of a dedicated salesperson who would market their new and used trucks along with their modification services and trailers to customers beyond their existing footprint. The aluminum trailer portion of the business could expand their dealer network nationwide and increase their marketing efforts to better establish their brand.

Reason for Selling:

Retirement.

Financial Statistics:

Outlined below is a snapshot of the revenue and net owner benefit.

	<u>6 Mos. 2022</u>	<u>2021</u>	<u>2020</u>	<u>2019</u>
Revenue	\$4,848,745	\$12,716,146	\$11,290,246	\$12,495,021
N.O.B.	\$385,731	\$402,366	\$263,000	\$634,157

* Net Owner Benefit (N.O.B.) is the amount of cash generated by the business to be used at the discretion of the owner.

The Selling Price is **\$3,566,625** which includes **\$886,625** in Real Estate plus all assets as shown on the asset list.

Real Estate offered through **Robert Clements**, Next Generation Realty. 2011 NW 100th St., Clive, IA 50325.

Disclaimer: The information contained in this document is taken from sources provided by the seller and is not warranted or guaranteed by the Broker. Its content has been approved by the Seller and is subject to corrections and /or changes.

For more information on this outstanding acquisition opportunity, please contact:

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